## WASHINGTON STATE DEPARTMENT OF TRANSPORTATION INTERSTATE 405 AND STATE ROUTE 167 ETL

## STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE STATE FISCAL YEAR 2025, QUARTER ENDED DECEMBER 31, 2024

	NOTES	JUL Through Sep	OC THRO DE	UGH	JAN THROUGH MAR	APR THROUGH JUN	YEAR-TO-DATE	
REVENUES			_			•		
Toll revenue	1	\$ 8,995,653	\$ 9,6	656,861			\$ 18,652,512	
Civil penalty	2	(831,492	2) 9	914,555			83,063	
Transponder sales	3	214,680	) :	187,091			401,771	
Toll vendor contractual damages	4	25,484	1 :	132,261			157,745	
Toll bill reprocessing fee	5	141,740	) :	178,063			319,803	
Interest income		1,761,333	2,2	226,962			3,988,293	
Miscellaneous	6	182,946	6	2,663			185,609	
TOTAL REVENUES		10,490,340	13,2	298,456		-	23,788,796	
EXPENDITURES								
Goods and Services								
Toll operations vendor contracts	7	1,036,019	5 1,6	613,366			2,649,381	
Credit card and bank fees		292,269	) :	285,787			578,056	
Transponder cost of goods sold	8	135,905	i :	128,492			264,397	
Pay-by-mail		225,439	) :	215,800			441,239	
Washington State Patrol	9	218,849	) :	214,270			433,119	
Other	10	94,893	3	79,612			174,505	
Total Goods and Services		2,003,373	2,5	537,327	-	-	4,540,698	
Personal service contracts	11	127,522	2	109,820			237,342	
Salaries and benefits		438,270	) 4	426,714			864,984	
Civil penalty adjudication cost	12	150,802	2	147,130			297,932	
Maintenance and Preservation	13	969,920	)	74,839			1,044,759	
Capital outlays		12,037,593	29,3	362,146			41,399,737	
Other Agency/Program Expenditures	14	398,687	' :	398,553			797,240	
TOTAL EXPENDITURES		16,126,164	33,0	056,529		-	49,182,693	
EXCESS / (DEFICIENCY) OF REVENUES OVER EXPEN	IDITURES	(5,635,823	3) (19.7	758,073)			(25,393,896)	
OTHER FINANCING SOURCES (USES)		(2,222,22	(==,-			-	(==,===,===)	
Operating transfers in		-		-	-	_	-	
Operating transfers out		-		-	-	_	-	
TOTAL OTHER FINANCING USES				-		-		
NET CHANGE IN FUND BALANCE		(5,635,823	R) (10 <sup>-</sup>	758,073)	_	_	(25,393,896)	
		•	, , ,				, , , ,	
FUND BALANCE - BEGINNING		250,440,472		804,649			250,440,472	
FUND BALANCE - ENDING		\$ 244,804,649	\$ 225,0	046,576	\$ -	\$ -	\$ 225,046,576	

## WASHINGTON STATE DEPARTMENT OF TRANSPORTATION NOTES TO THE INTERSTATE 405 AND STATE ROUTE 167 ETL STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE STATE FISCAL YEAR 2025, QUARTER ENDED DECEMBER 31, 2024

**Tolling Operations System and Customer Service -** In Fiscal Year (FY) 2018, WSDOT procured and contracted with a new toll system vendor and a customer service vendor. The costs for design and implementation of the new toll system and customer service center are allocated to all toll facilities. Design and implementation costs are reported in several categories on the financial statements. I-405 AND SR 167 ETL portion of these expenditures in fiscal year 2025 are:

Q1 Q2 Q3 <u>Q4 Total</u>

BOS CSC Procurement Allocation \$ - \$ 21,105 \$ - \$ - \$ 21,105

## **Detailed Notes**

- 1. **Toll Revenue** Revenue is earned, net of any adjustments, from tolls on vehicles traveling in the I 405 express toll lanes, which are collected by either Good *To Go!* electronic toll accounts or pay-by-mail. Revenue is earned from single occupancy vehicles traveling in the High Occupancy Vehicle (HOV) Lanes on SR167 with a *Good To Go!* transponder account. A variable fee, based on traffic volumes, is automatically charged to their account.
- 2. **Civil Penalty** Civil Penalty- Revenue is recognized when an unpaid toll escalates to a Notice of Civil Penalty (NOCP), which can occur 80 days after the toll trip date per RCW 46.63.160. Civil penalty revenue, comprising the toll amount plus a \$40 Civil Penalty, is recorded when the NOCP is issued to the registered owner of the tolled vehicle.

For Q1, negative revenue is due to Allowance for Doubtful Accounts (ADA) adjustments. Specifically, ADA adjustments reduce Civil Penalty Revenue based on unpaid NOCP balances outstanding for more than a year. In Q4 2023, WSDOT activated escalations in the back-office system, recognizing NOCP revenue from 21 months of unpaid bills. However, in Q1 2025, a large number of NOCPs aged beyond a year, leading to an increase in ADA adjustments and a significant decrease in NOCP revenue.

- 3. Transponder Sales Sales of transponder devices to potential and existing Good To Go! electronic toll account customers.
- 4. **Toll Vendor Contractual Damages** Charges to Kapsch for damages and accrued liquidated damages levied against ETAN for delays related to the development and deployment of a new Back Office System (BOS).
- 5. **Toll Bill Reprocessing Fee Revenue** The allocated portion of fees associated with the issuance of second toll billings. New revenue is being reported due to system functionality implemented in March. Revenue is adjusted for Allowance for Doubtful Accounts.
- 6. **Miscellaneous Revenue** This can include revenue for administrative and statement fees, NSF check fees, cash over, payments related to sale of surplus property, and prior period recoveries.
- 7. **Toll Operations Vendor Contract** Payment for monthly operations costs.
- 8. **Transponder Cost of Goods Sold** Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.
- 9. Washington State Patrol Invoiced services not included in Other Agency/Program Expenditures as allowed by budget appropriation.
- 10. **Other Goods and Services** Expenditures for supplies, communications, rents, repairs, services provided by outside vendors, printing, and registered owner look up costs.
- 11. Personal Service Contracts Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting.
- 12. **Civil Penalty Adjudication Costs** I-405 and SR 167 ETL share of the adjudication system vendor contract with ETAN for the adjudication system module, as well as its share of supplies, communications, credit card fees, Office of Administrative Hearings costs, and salaries and benefits of WSDOT staff
- 13. Maintenance and Preservation Cost of maintenance and preservation activities on the I-405 and SR167 ETL.

	Q1	Q2	(	Q3	(	Q4		Total
Maintenance	\$ 681,690	\$ (833)					\$	680,857
Preservation	288,230	75,672						363,902
Total	\$ 969,920	\$ 74,839	\$	-	\$	-	\$ :	1,044,759

14. Other Agency/Program Expenditures – Costs for other agencies and operating programs within the Washington State Department of Transportation (WSDOT).

	Q1		Q2		Q3	Q4		Total		
Transportation Commission (L)	\$	18,600	\$	18,600				\$	37,200	
Traffic Operations (Q)		4,115		3,981					8,096	
Transportation Management (S)		14,098		14,098					28,196	
Transportation Planning (T)		-		-					-	
Charges From Other Agencies (U)		-		-					-	
Washington State Patrol		361,874		361,874					723,748	
Total	\$	398.687	\$	398.553	\$ -	\$	_	\$	797.240	