## "Financial Planning and Analysis Services"

### Submittal Review Score Sheet

<table>
<thead>
<tr>
<th>CONSULTANT NAME</th>
<th>EVALUATOR'S SCORES</th>
<th>SCORING CRITERIA</th>
</tr>
</thead>
<tbody>
<tr>
<td>WSP</td>
<td>73  81  59  27  43  30  15</td>
<td>Total 328</td>
</tr>
</tbody>
</table>

1. Qualifications/Expertise of Firm (25 Points);
2. Recent Financial Analysis, Net Toll Revenue Projections and Rate Setting Analysis Experience (30 points);
3. Qualifications and Experience of Personnel (20 points);
4. Staffing Plan, Availability and Quality Control (10 points);
5. In-depth Local and Understanding of Toll Industry (15 points);
6. Cost Factors (10 Points);
7. Contractor Certification - Workers' Rights (5 Points)

For scoring criteria and point value, see criteria definitions.

Category 6-7 will be scored by HQ Consultant Services Office.

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**Directions:** Please review and score your submittals independently. These submittals and their information are confidential until after contract award. Debriefing of the selection process is to be conducted by HQ Consultant Services Office only, unless otherwise delegated by the Director of Consultant Services. The numbered columns correspond to the criteria to be scored. The firms to be scored are listed down the page. Please clearly write your score for that firm in the corresponding criteria column. Please fill out the information required in the Evaluator section below the scores, and return the completed form to HQ Consultant Services Office.