

PS&E JOB NO : 11X202 REVISION NO :  
 CONTRACT NO : 008187 REGION NO : 9  
 VERSION NO : 1 WORK ORDER# : FT2881  
 HWY : SR 000,020,104,160,163,20 ,304,305,519,525,999  
 TITLE : WASHINGTON STATE FERRIES  
 TERMINAL ON-CALL  
 MAINTENANCE PAINTING  
 11X202  
 PROJECT :  
 COUNTY(S) : ISLAND,JEFFERSON,KING,KITSAP,PIERCE,SAN JUAN,SKAGIT,SN

BIDS OPENED ON : Jul 7 2011  
 AWARDED ON : Jul 13 2011

----- LOW BIDDER -----  
 LONG PAINTING COMPANY  
 21414 68TH AVE S  
 KENT WA 980322416  
 CONTRACTOR NUMBER : 498750

| ITEM NO.    | ITEM DESCRIPTION                                    | UNIT MEAS | ENGR'S. EST.<br>PRICE PER UNIT/<br>TOTAL AMOUNT | PRICE PER UNIT/<br>TOTAL AMOUNT | % DIFF./<br>AMT.DIFF. |
|-------------|---|-----------|---|---------------------------------|-----------------------|
| PREPARATION |   |           |   |                                 |                       |
| 1           | STIPEND   |           |   |                                 |                       |
|             |   | CALC      |   |                                 | 0.00 %                |
|             |   |           | 4,800.00  | 4,800.00                        |                       |
| 2           | MOBILIZATION-SAN JUAN ISLANDS                       |           |   |                                 |                       |
|             | 1.0000  | EACH      | 1,200.0000                                      | 800.0000                        | -33.33 %              |
|             |   |           | 1,200.00  | 800.00                          | -400.00               |
| 3           | MOBILIZATION-ANACORTES                              |           |   |                                 |                       |
|             | 1.0000  | EACH      | 1,000.0000                                      | 700.0000                        | -30.00 %              |
|             |   |           | 1,000.00  | 700.00                          | -300.00               |
| 4           | MOBILIZATION-PORT TOWNSEND                          |           |   |                                 |                       |
|             | 1.0000  | EACH      | 1,000.0000                                      | 700.0000                        | -30.00 %              |
|             |   |           | 1,000.00  | 700.00                          | -300.00               |
| 5           | MOBILIZATION-CLINTON / COUPVILLE                    |           |   |                                 |                       |
|             | 1.0000  | EACH      | 900.0000  | 700.0000                        | -22.22 %              |
|             |   |           | 900.00  | 700.00                          | -200.00               |
| 6           | MOBILIZATION-EDMONDS / MUKILTEO                     |           |   |                                 |                       |
|             | 1.0000  | EACH      | 800.0000  | 600.0000                        | -25.00 %              |
|             |   |           | 800.00  | 600.00                          | -200.00               |
| 7           | MOBILIZATION-SEATTLE / FAUNTLEROY                   |           |   |                                 |                       |
|             | 1.0000  | EACH      | 700.0000  | 600.0000                        | -14.29 %              |
|             |   |           | 700.00  | 600.00                          | -100.00               |
| 8           | MOBILIZATION-BAINBRIDGE ISLAND, BREMERTON, KINGSTON |           |   |                                 |                       |
|             | 1.0000  | EACH      | 700.0000  | 600.0000                        | -14.29 %              |
|             |   |           | 700.00  | 600.00                          | -100.00               |
| 9           | MOBILIZATION-VASHON / SOUTHWORTH                    |           |   |                                 |                       |
|             | 1.0000  | EACH      | 700.0000  | 600.0000                        | -14.29 %              |
|             |   |           | 700.00  | 600.00                          | -100.00               |
| 10          | MOBILIZATION-POINT DEFIANCE / TAHLEQUAH             |           |   |                                 |                       |
|             | 1.0000  | EACH      | 700.0000  | 600.0000                        | -14.29 %              |
|             |   |           | 700.00  | 600.00                          | -100.00               |

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|-------------|---|-----------|---|---------------------------------|-----------------------|
| OTHER ITEMS |   |           |   |                                 |                       |
| 11          | CLEANING AND PAINTING - SLIP WINGWALLS                  |           |   |                                 |                       |
|             | 2.0000  | EACH      | 50,000.0000                                     | 47,500.0000                     | -5.00 %               |
|             |   |           | 100,000.00                                      | 95,000.00                       | -5,000.00             |
| 12          | CLEANING AND PAINTING -OVERCOAT TSPAN,TOWERS,HEADFRAME  |           |   |                                 |                       |
|             | 1.0000  | EACH      | 70,000.0000                                     | 96,000.0000                     | 37.14 %               |
|             |   |           | 70,000.00                                       | 96,000.00                       | 26,000.00             |
| 13          | CLEANING AND PAINTING - OVERCOAT UNDERSIDE OF TSPAN     |           |   |                                 |                       |
|             | 3.0000  | EACH      | 35,000.0000                                     | 50,000.0000                     | 42.86 %               |
|             |   |           | 105,000.00                                      | 150,000.00                      | 45,000.00             |
| 14          | CLEANING AND PAINTING - FULL REMOVAL UNDERSIDE OF TSPAN |           |   |                                 |                       |
|             | 1.0000  | EACH      | 70,000.0000                                     | 79,000.0000                     | 12.86 %               |
|             |   |           | 70,000.00                                       | 79,000.00                       | 9,000.00              |
| 15          | CONTAINMENT OF ABRASIVES- FULL REMOVAL UNDERSIDE TSPAN  |           |   |                                 |                       |
|             | 1.0000  | EACH      | 30,000.0000                                     | 54,000.0000                     | 80.00 %               |
|             |   |           | 30,000.00                                       | 54,000.00                       | 24,000.00             |
| 16          | PAINTER   |           |   |                                 |                       |
|             | 600.0000  | HR        | 65.0000   | 64.0000                         | -1.54 %               |
|             |   |           | 39,000.00                                       | 38,400.00                       | -600.00               |
| 17          | ADDITIONAL PAINTER                                      |           |   |                                 |                       |
|             | 1100.0000   | HR        | 60.0000   | 60.0000                         | 0.00 %                |
|             |   |           | 66,000.00                                       | 66,000.00                       | 0.00                  |
| 18          | TOOLS   |           |   |                                 |                       |
|             | 600.0000  | HR        | 10.0000   | 10.0000                         | 0.00 %                |
|             |   |           | 6,000.00  | 6,000.00                        | 0.00                  |
| 19          | MILEAGE   |           |   |                                 |                       |
|             |   | EST.      |   |                                 | 0.00 %                |
|             |   |           | 4,000.00  | 4,000.00                        |                       |
| 20          | FORCE ACCOUNT SCAFFOLDING                               |           |   |                                 |                       |
|             |   | EST.      |   |                                 | 0.00 %                |
|             |   |           | 4,000.00  | 4,000.00                        |                       |
| 21          | PAINT PREP BLASTING                                     |           |   |                                 |                       |
|             | 40.0000   | HR        | 100.0000  | 75.0000                         | -25.00 %              |
|             |   |           | 4,000.00  | 3,000.00                        | -1,000.00             |

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|----------|------------------|-----------|---|---------------------------------|-----------------------|
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|             |   |      |                     |                     |           |
|-------------|---|------|---------------------|---------------------|-----------|
| OTHER ITEMS |   |      |                     |                     |           |
| 22          | FORCE ACCOUNT MATERIALS                   | EST. |                     |                     | 0.00 %    |
|             |   |      | 20,000.00           | 20,000.00           |           |
| 23          | LEAD PAINT REMOVAL & DISPOSAL PER MAN     | HR   | 25.0000             | 25.0000             | 0.00 %    |
|             | 70.0000                                   |      | 1,750.00            | 1,750.00            | 0.00      |
| 24          | LEAD PAINT TESTING                        | EACH | 200.0000            | 100.0000            | -50.00 %  |
|             | 5.0000                                    |      | 1,000.00            | 500.00              | -500.00   |
| 25          | TESTING AND DISPOSAL OF CONTAINMENT WASTE | EST. |                     |                     | 0.00 %    |
|             |   |      | 5,000.00            | 5,000.00            |           |
| 26          | DELAY FOR PAINTING STRUCTURES             | EST. |                     |                     | 0.00 %    |
|             |   |      | 24,000.00           | 24,000.00           |           |
| 27          | WORK AFTER JUNE 2012                      | EST. |                     |                     | 0.00 %    |
|             |   |      | 2,000.00            | 2,000.00            |           |
| 28          | MINOR CHANGE                              | CALC |                     |                     | 0.00 %    |
|             |   |      | -1.00               | -1.00               |           |
| 29          | SPCC PLAN                                 | L.S. |                     |                     | -88.64 %  |
|             |   |      | 2,200.00            | 250.00              | -1,950.00 |
|             | CONTRACT TOTAL                            |      | <u>\$566,449.00</u> | <u>\$659,599.00</u> | 16.44%    |
|             | BASE TOTAL                                |      | <u>\$566,449.00</u> | <u>\$659,599.00</u> | 16.44%    |