

THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE
WASHINGTON STATE DEPARTMENT OF TRANSPORTATION
INTERSTATE 405 AND STATE ROUTE 167 EXPRESS TOLL LANES OPERATIONS ACCOUNT
STATE FISCAL YEAR 2020, QUARTER ENDED MARCH 31, 2020

	NOTES	JUL THROUGH SEP	OCT THROUGH DEC	JAN THROUGH MAR	YEAR-TO-DATE
REVENUES					
Toll revenue	1	\$ 8,673,968	\$ 8,510,314	\$ 6,528,963	\$ 23,713,245
Civil penalty	2	(417,529)	1,774,455	993,200	2,350,125
Transponder sales	3	107,165	112,797	77,191	297,154
Toll vendor contractual damages	4	5,108	1,887	1,694	8,689
Toll bill reprocessing fee	5	171,621	160,973	138,396	470,990
Interest income		213,298	320,703	316,936	850,937
Miscellaneous	6	5,530	5,618	4,777	15,925
TOTAL REVENUES		<u>8,759,161</u>	<u>10,886,747</u>	<u>8,061,157</u>	<u>27,707,065</u>
EXPENDITURES					
Goods and Services					
Toll operations vendor contracts	7	1,632,512	1,389,152	1,297,588	4,319,251
Credit card and bank fees		189,868	174,684	179,048	543,599
Transponder cost of goods sold	8	65,099	81,388	58,761	205,248
Washington State Patrol	9	282,213	266,602	222,703	771,519
Pay-by-mail		69,638	243,634	127,507	440,779
Other	10	291,994	426,582	75,216	793,792
Total Goods and Services		<u>2,531,323</u>	<u>2,582,042</u>	<u>1,960,823</u>	<u>7,074,188</u>
Personal service contracts	11	148,634	155,819	205,707	510,159
Salaries and benefits		368,446	313,216	336,637	1,018,300
Civil penalty adjudication cost	12	142,465	202,986	162,437	507,888
Maintenance and Preservation	13	-	102,898	115,417	218,315
Capital outlays		2,022,036	2,929,792	2,199,195	7,151,023
Transportation Planning and Research	14	40,768	41,092	27,268	109,129
TOTAL EXPENDITURES		<u>5,253,672</u>	<u>6,327,845</u>	<u>5,007,486</u>	<u>16,589,002</u>
EXCESS / (DEFICIENCY) OF REVENUES OVER EXPENDITURES		<u>3,505,489</u>	<u>4,558,902</u>	<u>3,053,672</u>	<u>11,118,063</u>
NET CHANGE IN FUND BALANCE		3,505,489	4,558,902	3,053,672	11,118,063
FUND BALANCE - BEGINNING		<u>61,009,199</u>	<u>64,514,688</u>	<u>69,073,591</u>	<u>61,009,199</u>
FUND BALANCE - ENDING		<u>\$ 64,514,688</u>	<u>\$ 69,073,591</u>	<u>\$ 72,127,262</u>	<u>\$ 72,127,262</u>

The notes to the financial statements are an integral part of this statement

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Tolling Operations System and Customer Service - In Fiscal Year (FY) 2018, WSDOT procured and contracted with a new toll system vendor and a customer service vendor. The costs for design and implementation of the new toll system and customer service center are allocated to all toll facilities. Design and implementation costs are reported in several categories on the financial statements. I-405 and SR 167 ETL portion of these expenditures in fiscal year 2020 are \$227,016 for current quarter and \$766,286 for the fiscal year.

Per Engrossed Substitute Senate Bill 5825, in Fiscal Year 2020 the Interstate I-405 ETL fund and the SR167 High Occupancy Toll Operations Account merged into one fund called I-405 and SR 167 ETL.

Detailed Notes

1. **Toll Revenue** – Revenue is earned, net of any adjustments, from tolls on vehicles traveling in the I 405 express toll lanes, which are collected by either *Good To Go!* electronic toll accounts or pay-by-mail. Revenue is earned from single occupancy vehicles traveling in the High Occupancy Vehicle (HOV) Lanes on SR167 with a *Good To Go!* transponder account. A variable fee, based on traffic volumes, is automatically charged to their account.
2. **Civil Penalty**- Revenue earned when any of the following conditions exist: (a) Payment of Notice of Civil Penalty is received, or (b) Notice of Civil Penalty payment due date passes without receiving a request for an administrative hearing, or (c) an Administrative Law Judge upholds the Notice of Civil Penalty.
3. **Transponder Sales** – Sales of transponder devices to potential and existing *Good To Go!* electronic toll account customers.
4. **Toll Vendor Contractual Damages** – Charges to ETCC for not meeting Key Performance Indicators (KPIs).
5. **Toll Bill Reprocessing Fee Revenue** – The allocated portion of fees associated with the issuance of second toll billings.
6. **Miscellaneous Revenue** – This can include revenue for administrative and statement fees, NSF check fees, cash over, payments related to sale of surplus property, and prior period recoveries.
7. **Toll Operations Vendor Contract** – Payment for monthly operations costs.
8. **Transponder Cost of Goods Sold** – Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.
9. **The Washington State Patrol** – Support for the enforcement of the laws governing the use of I-405 and SR 167 ETL by issuing citations to violators.
10. **Other Goods and Services** – Expenditures for supplies, communications, rents, repairs, services provided by outside vendors, printing, and registered owner look up costs.
11. **Personal Service Contracts** – Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting.
12. **Civil Penalty Adjudication Costs** – I-405 and SR 167 ETL share of the adjudication system vendor contract with ETCC for the adjudication system module, as well as its share of supplies, communications, credit card fees, Office of Administrative Hearings costs, and salaries and benefits of WSDOT staff.
13. **Maintenance and Preservation** – Cost of maintenance and preservation activities on the I-405 and SR167 ETL. 3rd quarter Maintenance totaled \$115,417 and there were no preservation costs. Year to date Maintenance totaled \$218,315 and there were no Preservation costs.
14. **Transportation Planning and Research** – costs associated with the State Route 167 study.