

#### Statement of Qualifications

Washington State Department of Transportation Geotechnical Engineering & Project Delivery (Area 2)

Packet B

March 13, 2024

17425 NE Union Hill Road, Suite 250 Redmond, Washington 98052

Telephone: 425.861.6000 www.geoengineers.com

Contact: Daniel J. Campbell, PE dcampbell@geoengineers.com

#### GeoEngineers, Inc.

17425 NE Union Hill Road, Suite 250 Redmond, Washington 98052

T: 425.861.6000 | F: 425.861.6050

March 13, 2024

Washington State Department of Transportation 1655 South 2nd Avenue SW Tumwater, Washington 98512

Attention: Consultant Services Office

#### Subject: Statement of Qualifications to provide Geotechnical Engineering & Project Delivery (Area 2)

GeoEngineers is pleased to have had the opportunity to provide WSDOT with consulting services on 599 projects over the last four decades. This experience not only allowed us to acquire a deep understanding of WSDOT procedures and expectations, but it also contributed to the high degree of confidence and trust that we developed among WSDOT staff in multiple offices. In anticipation of continuing this professional relationship, we are submitting our qualifications for WSDOT's Geotechnical Engineering & Project Delivery Contract for Area 2.

We are uniquely qualified to provide the services you need because of our:

- **Demonstrated excellent performance.** In the last 15 years, GeoEngineers has successfully delivered over 104 diverse WSDOT projects and task orders for geotechnical services across the state. Through these experiences, we have gained an intimate knowledge of WSDOT and AASHTO standards and design guidelines.
- **Team member expertise**. Led by Dan Campbell, a Senior Principal Geotechnical Engineer and WSDOT-experienced engineers on our geotechnical team, our geotechnical staff across the state have the knowledge and experience to fulfill your needs in Area 2. We have a unique and strong understanding of WSDOT's geotechnical design requirements through our continual use of and involvement in drafting the initial Geotechnical Design Manual.
- Understanding of your organization. GeoEngineers has a strong working knowledge of the WSDOT organization and procedures through more than a decade of on-call geotechnical consulting support to WSDOT and geotechnical leadership on 17 design-build projects. We understand how to work with you and your administrative and billing departments, and we are committed to being ahead of the curve to prepare design documents that meet your needs for all project delivery methods. We also understand WSDOT's DBE goals and commit to utilizing DBE firms when appropriate for tasks on this contract.
- **Local knowledge**. Developed through nearly 45 years of business and nearly 40,000 projects completed in Washington, our extensive knowledge of local conditions and practices allows us to support WSDOT in a way that brings confidence, collaboration, and innovation to any transportation-related project, regardless of size.



- **Area-wide coverage**. GeoEngineers can provide complete coverage of Area 2 (and the rest of the state) with a large geotechnical workforce, which translates to a high degree of flexibility and responsiveness. We host the largest local geotechnical engineering group of any consultant in the state and can support this contract, as necessary, from any of our different offices serving this area—including Seattle, Redmond, Bellingham, Kennewick, and Spokane, drawing on more than 55 geotechnical staff and more than 175 total personnel in Area 2.
- Ability to act as an extension of your staff. Our experience and familiarity of working with and for WSDOT allows us to serve as a seamless extension of WSDOT's strong internal geotechnical group. We have worked with and for almost all your geotechnical staff at one point or another and have developed mutually respectful and cooperative working relationships.

As a leader within GeoEngineers' geotechnical group and with considerable experience managing other large contracts, I will serve as your primary point of contact for this agreement. I am personally committed to providing excellent client service to WSDOT, and I am backed by the strength of GeoEngineers' geotechnical group. We thank you for this opportunity and sincerely look forward to helping you develop the transportation projects so vital to this region.

Sincerely,

GeoEngineers, Inc.

Daniel J. Campbell, PE

Senior Principal Geotechnical Engineer

dcampbell@geoengineers.com

425.861.6094



# CONTRACTOR CERTIFICATION EXECUTIVE ORDER 18-03 – WORKERS' RIGHTS WASHINGTON STATE GOODS & SERVICES CONTRACTS

Pursuant to the Washington State Governor's Executive Order 18-03 (dated June 12, 2018), the Washington State Department of Transportaion is seeking to contract with qualified entities and business owners who certify that their employees are not, as a condition of employment, subject to mandatory individual arbitration clauses and class or collective action waivers.

Solicitation Title: Geotechnical Engineering & Project Delivery (Area 2)

I hereby certify, on behalf of the firm identified below, as follows (check one):

No Mandatory Individual Arbitration Clauses and Class or Collective Action Waivers for Employees. This firm does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action

☐ MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm requires its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

OR

waivers.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM N	IAME: GeoEngineers, Inc.		
	Name of Contractor/Bidder – Print fu	ıll legal entity na	me of firm
By:	Dail Carll	Daniel	J. Campbell, PE
·	Signature of authorized person	Print Na	me of person making certifications for firm
Title:	Senior Principal Geotechnical Engineer	Place:	Redmond, Washington
	Title of person signing certificate		Print city and state where signed
Date:	March 13, 2024		

#### Criteria 5: References/Past Performances

GeoEngineers has a long track record of positive project outcomes on geotechnical engineering projects associated with infrastructure improvements. We also have successfully completed multiple task orders for WSDOT in the past three years.

We would like to emphasize our work on the following relevant projects for this contract. Performance evaluation forms are provided beginning on the next page.

EVALUATION NO.	PROJECT/CONTRACT NAME	REVIEWER
1	Southwest Region Services Contract (Y-12540)	Luke Assink (WSDOT)
2	I-405 Brickyard to SR 527 Improvement	Ryan Abraham (AECOM)
3	I-5 and SR 11 Padden Creek Fish Passage	Trevor Lighty (KPFF)





Consultant Name GeoEngineers, Inc.					ntion Type Interim □ Sul	bconsultant □ l	Final
Project Title Southwest Region Services Contract							
Consultant Address 554 W Bakerview Rd Bellingham, WA 98225				Agreer Y-1254	ment Number 40		
Beilingham, WA 96225					of Agreement		
Type of Work				-	np Sum urly Rate		
☐ Study ☐ Design ☐ R/W ☐ Click or tap here to enter text.	PS&E [	☐ Other (S	pecify Below):	⊠ Cos	st Plus Fixed Fee	е	
Complexity of Work  ⊠ Difficult □ Routine	Date Agre 10/8/2021	ement App	roved		 -		
Amount of Original Agreement \$ 980,950.00	Total <i>A</i> \$ 579,2	Amount Mo 208.87	difications	•	Total Amount A \$ 1,560,158.87	agreement	
Completion Date Including Extensions 12/31/2024	Actual In prog	Completio gress	n Date		Actual Total Pa \$ in progress	iid	
Type and Extent of Subcontracting Staff augmentation by subconsultants providing hydraulic design services in support of GeoEngineers hydraulic design services. Subconsultants include: EES (voluntary DBE), Sustainable Streams and PACE. Total subconsultant services approximately 50% billed services to date.							
Performance Rating Scale (From Average	je Score Be	low)					
S	AR		MR	B		Р	
'	bove Std.	N	Meets Std.	Belov		Poor	T
Standard Criteria			Comments (			low Ratings)	Rating
Negotiations     Cooperative and responsive     Adhered to WSDOT guidelines on fee.     Met negotiation schedule.     Open and honest communications.     Willingness to negotiate in good faith			Click or tap here t	io enter t	ext.		MR
Cost / Budget     Finished within agreed budget, including all supplements     Appropriate level of effort (Cost commensurate with work)			Click or tap here	to enter to	ext.		MR
Complete within agreement schedule including supplements. Achieved schedule (Including all supplements). Prompt response to review comments			GeoEngineers is They have also b schedule issues t been very infrequ changes made by with fish passage	een quick hat arise ent. They WSDOT	c to notify WSD0, but overall school do a great job , which are alw	OT of any edule issues has of adapting to	AR
4. Technical Quality Work products meet WSDOT design pol Performed appropriate quality control an Responds to review comments in subsect Pursued innovative design solutions Delivered "compatible" electronic files	icy & stand	е	GeoEngineers alv really puts though discussions with thigh level of expe modeling files that always happy whithis team because	nt into the chis team ertise and t are clea en a proj	e designs they so it is very obviou always submit of ar and easy to use ect I'm managin	ubmit. In design is they have a reports and inderstand. I'm g is assigned to	S

5 Occurrence tions	The GeoEngineers team is always easy to comm	unicate	AR
5. Communications	with and puts together great reports and drawings		AIN
Clear and concise communication (Oral, written, drawings).  Demonstrates an understanding of oral and written	communication with outside agencies. They are a	also quick	
instructions	to ask questions when necessary and regularly u	pdate	
Communicated at intervals appropriate for continual progres	WSDOT on project progress.		
6. Management Provided creative cost control measures Submitted appropriate, periodic, accurate progress reports Accurate and timely invoicing Conducted meetings efficiently Limited the number of consultant-initiated contract modifications / supplements Collaborated effectively with WSDOT Responsive	GeoEngineers has gone above and beyond in fact meetings both with WSDOT and outside agencies necessary. They have taken the lead on multiple interactions with WDFW and Tribal stakeholders always lead effective conversations that lead to sitems. They represent WSDOT in a professional attechnically savvy manner while also maintaining a strengthening existing relationships with fish pass comanagers.	s when and olid action and and often	S
Managed subconsultants effectively			
7. Other Criteria (As agreed)	Click or tap here to enter text.		Click or tap here to enter text.
Overall Rating	The GeoEngineers team has been great to work always appreciate the quality of the products they and the amount of thought they put into their desi staff is always on top of the latest design practice know what they are doing. They also take the lea discussions with permitting agencies in a manner professional and encompasses the needs of all p	produce gns. Their s and d in that is	S
Data d Day / Day is at Manager with Name and Title \	D:	D-4-	•
Rated By (Project Manager Name and Title) Luke Assink, Hydraulic and Floodplain Design Manager	Project Manager Signature  Lu Lu	Date 3/13/2024	
Rated By (Area Consultant Liaison Name and Title) Click or tap here to enter text.	Area Consultant Liaison Signature	Date Click or ta a date.	p to enter
Executive Review (Name and Title) Click or tap here to enter text.	Executive Signature	Date Click or ta a date.	p to enter



Consultant Name							
Consultant Name GeoEngineers, Inc.				Evaluation Type Interim Subconsultant Final			
Consultant Address				Project Title I-405 Brickyard to SR527			
17425 NE Union Hill Road, #250, Redmo	ond, WA 98052			ment Number			
Type of Work  Study ✓ Design R/W PS	S&E Other (Spec	cify Below):	<b>✓</b> Lui	f Agreement			
Complexity of Work  ✓ Difficult Routine	Date Agreement App	roved		urly Rate st Plus Fixed Fo ner	ee		
Amount of Original Agreement \$ -na-	Total Amount Mo \$ -na-	difications		Total Amount A	Agreement		
Completion Date Including Extensions -na-	Actual Completio	n Date		Actual Total Pa \$ -na-	aid		
Type and Extent of Subcontracting  GeoEngineers is a part of the design team primed by AECOM for the I-405 Brickyard to SR522  Design-Build Project. They are the lead geotechnical firm for the whole project and are supported by Brierley Associates and Terracon.							
Performance Rating Scale (From Averag	e Score Below)						
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S Superior Ab	ARoove Std.	MR Meets Std.	B Belov		P Poor		
Superior Ak		Meets Std.	Belov	v Std.		Rating	
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Distribution: Original: Consultant

5. Communications Clear and concise communication (Oral, written, drawings). Demonstrates an understanding of oral and written instructions Communicated at intervals appropriate for continual progres	Very clear and frequent communication on all it Work products are clear, well written, & concise direction and meets or exceeds requirements.		S
6. Management Provided creative cost control measures Submitted appropriate, periodic, accurate progress reports Accurate and timely invoicing Conducted meetings efficiently Limited the number of consultant-initiated contract modifications / supplements Collaborated effectively with WSDOT Responsive Managed subconsultants effectively	Progress reports and invoicing clear, accurate, time. Progress reports provide sufficient detail documenting task progress and status of delive Proactive communication on contract terms and scope issues to allow for mitigation prior to an is developing. Coordination and collaboration with subconsultants has been professional and proa very responsive to technical and management r	rables. I possible ssue other ctive. Are	S
7. Other Criteria (As agreed)			
Overall Rating	GeoEngineers have been a pleasure to work du talented staff, commitment to schedule, and imple technical abilities.		S
Rated By (Project Manager Name and Title)  Ryan Abraham, Project Manager, Associate VP	Project Manager Signature  Kyan Abaham	Date 3/13/24	
Rated By (Area Consultant Liaison Name and Title)	Area Consultant Liaison Signature	Date	
Executive Review (Name and Title)	Executive Signature	Date	



Consultant Name GeoEngineers, Inc.				ition Type erim	onsultant	nal		
Consultant Address				Project Title Padden Creek Fish Passage Barrier Removal				
17425 NE Union Hill Road, #250, Redmo	ond, WA 98052			ment Number				
Type of Work  Study ✓ Design R/W PS	S&E Other (Spec	ify Below):	Type o	f Agreement mp Sum urly Rate				
Complexity of Work  ✓ Difficult Routine	Date Agreement Appr	roved		st Plus Fixed Fe	ee			
Amount of Original Agreement \$ -na-	Total Amount Mod \$ -na-	difications		Total Amount A \$ -na-	Agreement			
Completion Date Including Extensions -na-	Actual Completion -na-	n Date		Actual Total Pa \$ -na-	aid			
Type and Extent of Subcontracting	,							
Barrier Removal Design-Build	GeoEngineers is a part of the design team primed by KPFF for the Padden Creek Fish Passage Barrier Removal Design-Build Project. They were the lead geotechnical firm, the lead environmental compliance firm, and also played a supporting role to KPFF for hydraulics and stream design.							
Performance Rating Scale (From Averag	e Score Below)							
S	AR	MR	В		Р			
Superior Al	AR	leets Std.	Belov	v Std.	Poor	T		
Superior All Standard Criteria	AR		Belov	v Std.	Poor	Rating		
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Distribution: Original: Consultant

Copies: Project Manager - Area Consultant Liaison - Consultant Services Office

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7. Other Criteria (As agreed)				
Overall Rating				S
Rated By (Project Manager Name and Title)	Pro	Project Manager Signature Date		
Trevor Lighty, Deputy Design Manager			3/13/2024	
Rated By (Area Consultant Liaison Name and Title)	Are	ea Consultant Liaison Signature	Date	
Executive Review (Name and Title)	Ex	ecutive Signature	Date	



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Complexity of Work  ✓ Difficult Routine	Date Agreement App	roved		urly Rate st Plus Fixed Fo ner	ee		
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Completion Date Including Extensions -na-	Actual Completio	n Date		Actual Total Pa \$ -na-	aid		
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Rated By (Project Manager Name and Title)  Ryan Abraham, Project Manager, Associate VP	Project Manager Signature  Kyan Abaham	Date 3/13/24	
Rated By (Area Consultant Liaison Name and Title)	Area Consultant Liaison Signature	Date	
Executive Review (Name and Title)	Executive Signature	Date	



Consultant Name GeoEngineers, Inc.				ition Type erim	onsultant	nal		
Consultant Address				Project Title Padden Creek Fish Passage Barrier Removal				
17425 NE Union Hill Road, #250, Redmo	ond, WA 98052			ment Number				
Type of Work  Study ✓ Design R/W PS	S&E Other (Spec	ify Below):	Type o	f Agreement mp Sum urly Rate				
Complexity of Work  ✓ Difficult Routine	Date Agreement Appr	roved		st Plus Fixed Fe	ee			
Amount of Original Agreement \$ -na-	Total Amount Mod \$ -na-	difications		Total Amount A \$ -na-	Agreement			
Completion Date Including Extensions -na-	Actual Completion -na-	n Date		Actual Total Pa \$ -na-	aid			
Type and Extent of Subcontracting	,							
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Performance Rating Scale (From Averag	e Score Below)							
S	AR	MR	В		Р			
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Superior All Standard Criteria	AR		Belov	v Std.	Poor	Rating		
Superior Al	AR	leets Std.	Below ustify np sum o elines or	Above & Bedesign-build profifee, however it	Poor Plow Ratings) Diject, there were	Rating  AR		
Superior Al Standard Criteria  1. Negotiations Cooperative and responsive Adhered to WSDOT guidelines on fee. Met negotiation schedule. Open and honest communications.	AR bove Std. N  all supplements surate with work)	Comments (January As this was a lum no WSDOT guide	Below ustify  up sum cellines or sive and usished whents as	Above & Bedesign-build profifee, however in discooperative.	Poor Plow Ratings) Diject, there were negotiations			
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Distribution: Original: Consultant

Copies: Project Manager - Area Consultant Liaison - Consultant Services Office

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Communicated at intervals appropriate for continual progre	SS			
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Overall Rating				S
Rated By (Project Manager Name and Title)	Pro	Project Manager Signature Date		
Trevor Lighty, Deputy Design Manager			3/13/2024	
Rated By (Area Consultant Liaison Name and Title)	Are	ea Consultant Liaison Signature	Date	
Executive Review (Name and Title)	Ex	ecutive Signature	Date	

#### Consultant Information Form

Firm Name:				FYE Date:			Number of Employees:
Address:							
City: State:			Zip Code:		Со		:
						·	
Phone:	Fax:		Company Web Site:		pany Web Site:		
				•			
Remit to Address:							
City: State:			Zip Code:			County	:
		•					
Phone:		Fax:					
Statewide Vendor Number (SWV) for Remit to Address:			Federal Tax ID Number or Social Security Number:				
, , , , , , , , , , , , , , , , , , , ,							
Unified Business Identifier Number (UBI):			Date Universal Numbering System (DUNS) Number:				
Year Firm Established: UDBE/SBE/MSVWBE Cer			fication Number:: NAICS Code & Code Name:				
Proposed Project Manager:			Email:				
Financial Contact:			Email:				
Firm Type:							
☐ Sole Proprietor ☐ Partners	ship [	☐ C – Corp. ☐ Limited Parts	nership	ıbchapt	er S Corp.	imited L	iability Company
Annual Gross Receipt:							
□ \$0 to \$1 Million □ \$1 Million to \$5 Million □ \$5 Million to \$10 Million □ \$10 Million to \$15 Million □ Over \$15 Million							
Note:							
Firm Name: Please <u>do not</u> use: dba's – doing business as; combination names when two firms are working together, unless the combination name is the							

**Firm Name**: Please <u>do not</u> use: dba's – doing business as; combination names when two firms are working together, unless the combination name is the formation of a legally registered new company such as a joint venture; derivatives of your legal name; acronyms; etc. The firm name shown must be your firm's legal name.

Federal Tax ID Number: Your Federal Tax ID number must be that number registered to your legal firm name. If you do not have a Federal Tax ID number, please use your social security number.

**Unified Business Identifier (UBI) Number:** Your firm will be REQUIRED to acquire a UBI Number prior to execution of an agreement and/or being approved as a Sub-consultant to an existing agreement. This is a Washington State Business license and can be acquired by contacting the Washington State Department of Revenue web site at www.dor.wa.gov.

**Statewide Vendor (SWV) Number:** The Statewide Vendor (SWV) Number is *REQUIRED* for vendors to receive payments. If your firm doesn't already have an SWV number, your firm will be required to acquire a SWV number prior to execution of an agreement. Please contact WSDOT TRAINS Help Desk at 360-705-7514 for assistance.

FYE Date: Your firm's fiscal year end date.

UDBE/SBE/MSVWBE Certification: If your firm is certified as a UDBE/SBE/MSVWBE enter your firm's certification number. Federal Certifications: Underutilized Disadvantaged Business Enterprise (UDBE), Small Business Enterprise (SBE). State Certifications: Minority, Small, Veteran, Women Business Enterprise. For additional information go to the Washington State Office of Minority & Women's Business Enterprises web site at www.omwbe.wa.gov.

It is critical that your firm name is your legal firm name and that it is the same name assigned to your Federal Tax ID number and is the same name utilized for your SWV number.



www.geoengineers.com